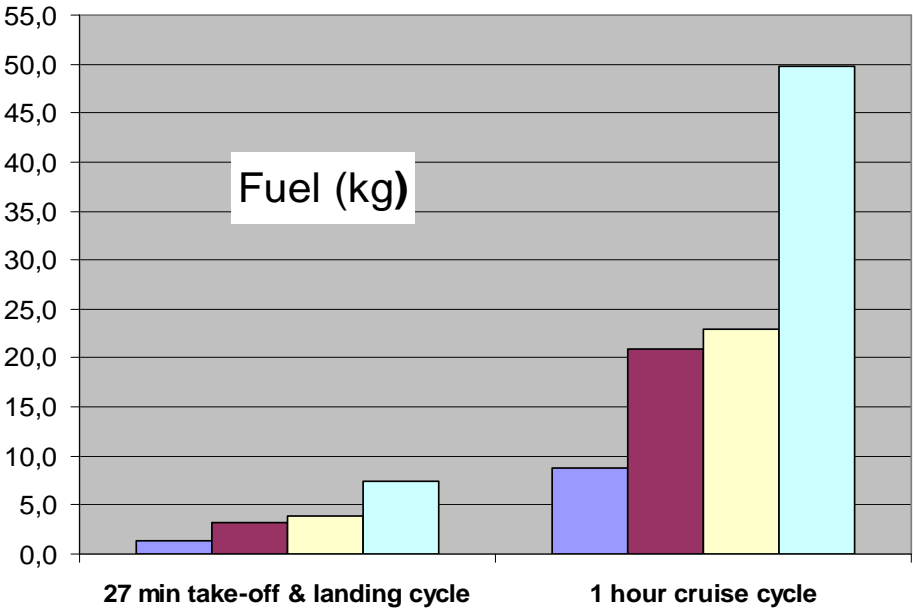


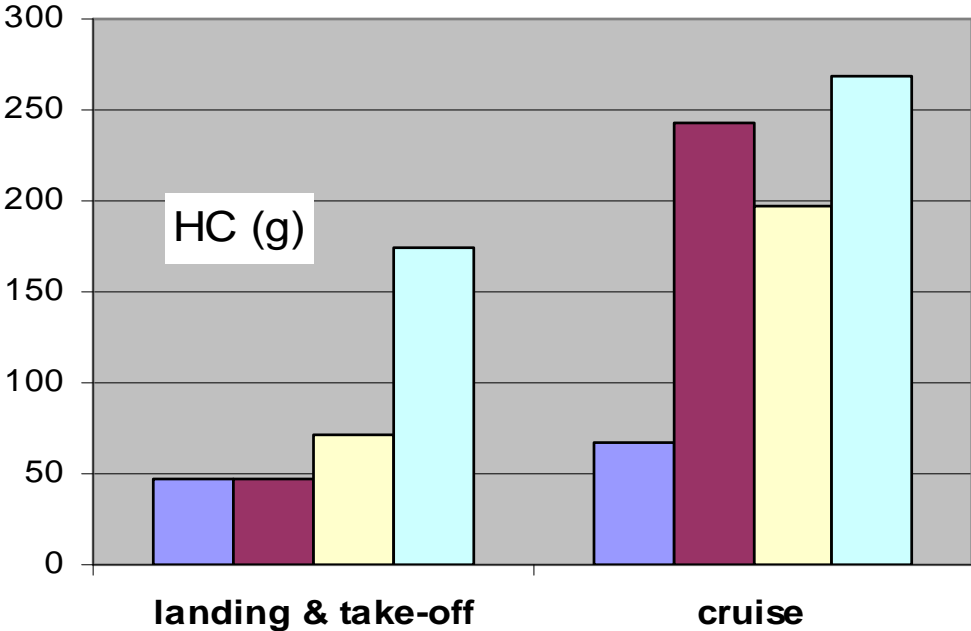
SALES ARGUMENTS



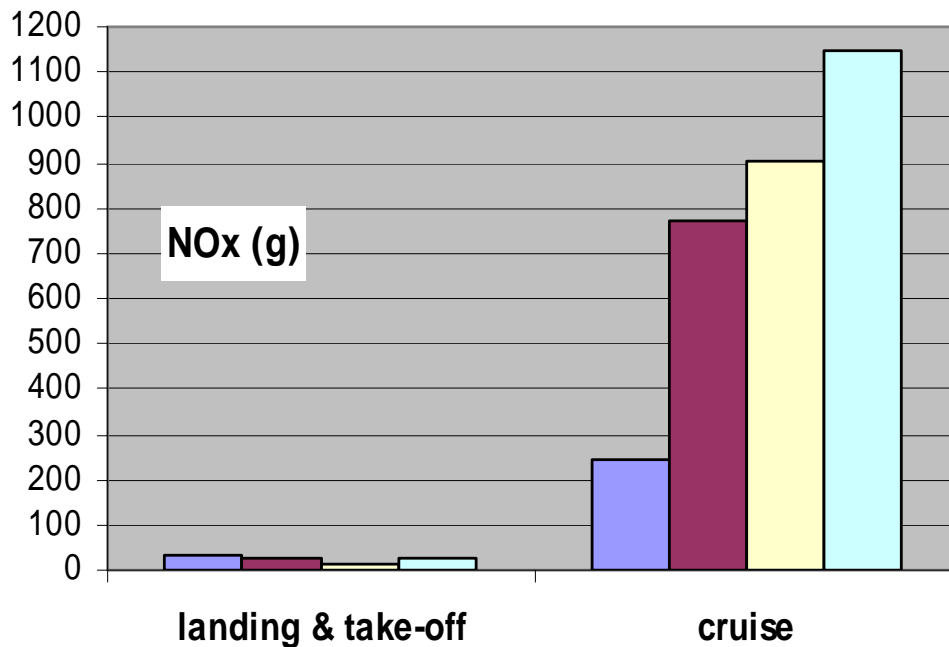
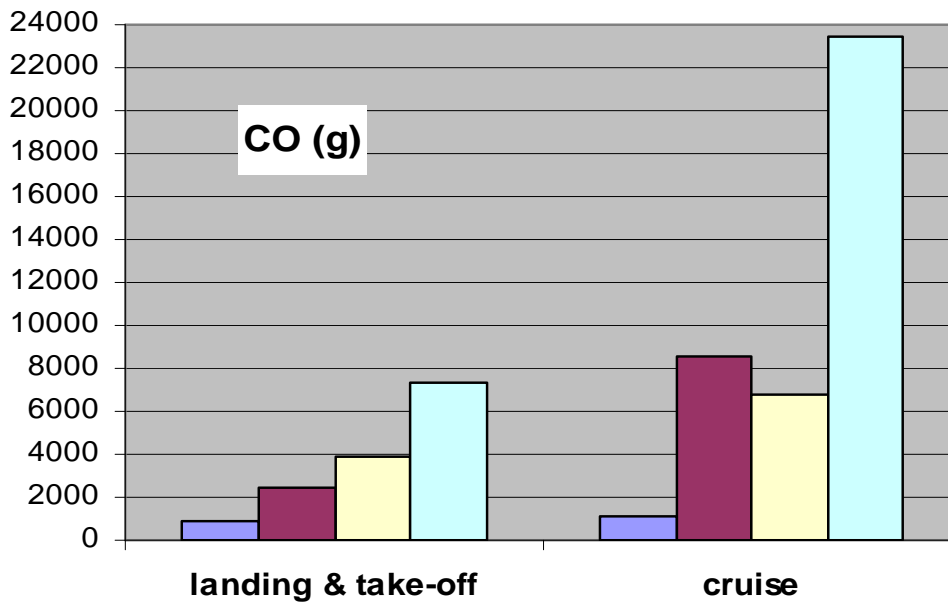
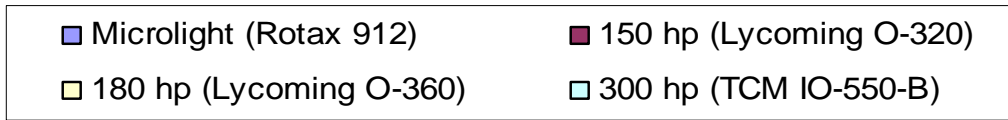
FUEL EFFICIENCY*



EXHAUST EMISSIONS*



SALES ARGUMENTS



*Source: Swiss Confederation, Federal Department of the Environment, Transport, Energy and Communications DETEC, **Federal Office of Civil Aviation FOCA**, Aviation Policy and Strategy, Environmental Affairs **Aircraft Piston Engine Emissions Summary Report**

SALES ARGUMENTS



COSTS OF OPERATION

Data taken from a local Flying Club (2006), the aircrafts are used for training and recreational flying (2-seater):

Certified aircraft:

Average of 3 aircrafts with an **O-200**:

Average flight hours each	322 hrs
Average days of service/maintenance each:	13 d
Average cost of flight hour (wet) :	103 Euro

1 x **912S** (100 hp, cert.):

Flight hours:	302 hrs
Days of service/maintenance:	6 d
Average cost of flight hour (wet):	50 Euro

Non-certified aircraft:

3 x Ultralights with **912ULS**:

Average flight hours each:	301 hrs
Average days of service/maintenance each:	2,7 d
Average cost of flight hour (wet):	39 Euro

Cost of flight hour (wet) in EUR

